

## **Team Simoco to Drive Continued Growth from ComGroup Acquisition**

*Acquisition of ComGroup further strengthens global market coverage and technology portfolio for radio communications specialist*

**13 July 2009** - Radio communications specialist Team Simoco has announced the acquisition of ComGroup Pty Limited to further strengthen its position in the global private mobile radio market and to drive continued growth.

ComGroup, the designer and distributor of Simoco branded professional mobile radio (PMR) terminals has been acquired by Team Telecom Group and will be merged with the existing operations of Team Simoco.

Located in Melbourne, Australia, and Andover, UK, ComGroup employs 101 staff and targets markets in Australia, North America and South East Asia. The acquisition complements Team Simoco's strong presence in European, Chinese and Latin American territories, and PMR base station and infrastructure design expertise.

ComGroup has recently developed digital radio technology, having launched a series of digital radio terminal products in 2009. This core technology will now be deployed to Team Simoco's base station products, accelerating the introduction of digital infrastructure products and enabling the combined company to offer a fully integrated portfolio of digital infrastructure, base stations and terminals.

Ian Carr, managing director at Team Simoco said: "The acquisition re-unites two businesses that share a 50-year heritage, common technology platforms and a global product brand. Whilst trading separately for the last six years, ComGroup and Team Simoco have retained structural links through an R&D joint venture, and bringing the two companies together heralds an exciting opportunity for innovation, product development and growth into new markets and territories."

Mike Norfield, managing director of Team Telecom Group added: "The combined company will continue to trade as ComGroup and Team Simoco in their respective territories, reflecting our intent to listen to customers and to focus on business continuity whilst offering enhanced product choice and access to new digital technologies. In addition to fast tracking of digital

products, the acquisition will unify our respective infrastructure and terminal portfolios under the Simoco brand and combine our channels to give us truly global reach.

The acquisition of ComGroup also includes Dalman, a manufacturer of simulcast and voting technologies. Dalman already supplies its products through Team Simoco and ComGroup channels and its products will bring further depth to the Simoco portfolio.

Further opportunities exist to leverage competitive advantage, as a result of both increased market share and economies of scale in operations and manufacturing, through ComGroup's established facilities in the Far East.

Neil Walsh, director of ComGroup said: "This is an exciting time for everyone associated with Team Simoco and ComGroup. The combined company will bring cutting-edge technologies and products and create new opportunities for dealers and customers alike."

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#### **About Team Simoco**

Team Simoco is one of the World's leading radio communications specialists, providing cutting edge Terrestrial Trunked Radio (TETRA) and Private Mobile Radio (PMR) products and services to organisations across the globe.

Based in Derby, UK, Team Simoco develops radio solutions such as PMR, TETRA and DMR and works with market leading technologies such as Bluetooth, WiFi, VoiP, SCADA and DNP3. The company also runs a world-renowned service centre from its offices in Huntingdon, Cambridgeshire, which repairs equipment from current and previous generations of mobile radio.

Team Simoco operates in a growing range of markets around the World, including emergency services, military, public sector, utilities & transport across the UK, Europe, the Middle East, Africa, South America & the Far East.

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#### **About Team Telecom Group**

Team Telecom Group is a unique blend of individual specialist telecommunications companies providing complete turnkey telecoms solutions for corporate clients in the UK and worldwide. Each component company provides a unique ingredient to the Team Telecom mix whilst driving growth and shareholder value through independent and distinctive competencies. Team Telecom Group constitutes the following businesses

- Indigo – Supplier of turnkey mobile & fixed telecoms solutions <http://www.indigotelecomgroup.com>
- Team Simoco – Mobile Radio (PMR) manufacturer, distributor and integrator <http://www.teamsimoco.com>
- Air Radio – UK supplier of Airport Mobile Radio (PMR) & Telephony solutions <http://www.air-radio.com>

Team Telecom Group is a wholly owned Spice PLC company.

<http://www.teamtele.com/>

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### **About ComGroup Pty Ltd**

With offices in across Australia, and in Andover, UK, ComGroup, including subsidiaries, TMC and Dalman, is a manufacturer, distributor and integrator of Analogue, TETRA and P25 PMR solutions. Employing 101 staff, ComGroup targets markets in Australia, North America and South East Asia, and operates service centres throughout Australia in Melbourne, Sydney, Brisbane, Canberra, Adelaide and Perth.

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